ACO BOARD OF DIRECTORS MEETING  
March 10, 2021 – 5:30 PM

The Regular meeting of the ACO Board of Directors was held electronically via WebEx video conference.

1. **NOTICE**

Notice of this meeting is attached to the official Minutes as EXHIBIT I. The official Agenda for this meeting, as presented for the consideration of the Board, is attached to the Minutes as EXHIBIT II and EXHIBIT III.

2. **CALL TO ORDER**

There being a quorum present, the meeting was called to order by President Foster, M.D. at 5:30 PM.

3. **ROLL CALL:**

**BOARD MEMBERS**

*Present:* Keith Foster, M.D. President  
Jon Albee  
Aldo Calvo, MD  
Husman Khan, MD  
Joshua Lenchus, DO  
Avinash Persad, MD

*Not Present:* N/A

*Additionally Present:* Alan Goldsmith, EVP, Chief Operating Officer; Jerry Del Amo, Deputy General Counsel; Gavin Malcolm, Director, Population Health; Nicholas Ortiz, Sr. Associate, General Council; Lucia Pizano-Urbina, Director, AVP, Focus Arrangements Auditing, Corporate Compliance

4. **PUBLIC COMMENTS:** None

5. **APPROVAL OF ACO MINUTES – (EXHIBIT 11)**

President Foster, M.D. asked for approval of the February 15, 2021 ACO Board Meeting Minutes.

**MOTION**  It was moved by Dr. Lenchus, seconded Mr. Albee to:

*Approve the minutes dated February 15, 2021.*

Motion carried unanimously.
6. **BROWARD HEALTH SYSTEM UPDATE:** Mr. Goldsmith reported the following:

**COVID-19 UPDATE:** Broward Health has vaccinated nearly 40,000 people in the community. Costs are rising each month as extra shift bonuses are given to keep nurses from traveling while trying to hire as many staff and nurses as possible. As we continue to monitor, travel to Florida has increased adding to patient seasonal norms.

**CEO UPDATE:** Mr. Shane Strum is starting on March 29th. Mr. Goldsmith recommended that Chair Foster stay on for the April ACO meeting, then assume his role as vice-chair.

7. **SVP-CLINICAL OPS POPULATION HEALTH JOB POSTED:** Mr. Goldsmith reported:

After many internal discussions and having a hard time finding candidates that fit the criteria of nurse for the clinical aspect and experienced in population health, we are may split it into two positions. We will wait until the new CEO can comment over the strategy and bring it back to the Board.

8. **REPLACEMENT BOARD MEMBER-RESUME REVIEW/RECOMMENDATION:** Mr. Goldsmith asked if the Board had a chance to review Alisa Bert’s resume and bio and commented that she is well qualified from a financial perspective. All had reviewed with no questions.

Chair Foster proposed to entertain a motion.

**MOTION** It was moved by Dr. Lenchus, seconded Mr. Albee to:

Approve Alisa Bert as a new ACO Board member.

Motion carried unanimously.

9. **CORPORATE COMPLIANCE:** Mrs. Pizano-Urbina provided the following update:

The Conflict of Interest Annual Survey is scheduled to roll out on April 1, 2021. It has been condensed so there are less questions this year. Emails will be sent electronically through C360.

10. **MEDICARE ACO:** Mr. Malcolm reported the following:

Mr. Ortiz and the Broward Health attorney team have been fantastic. We have retained the law firm Akerman and have not received any bills. We have started some of the preliminary work on an application process for the Medicaid Shared Savings Status and have been given additional questions that are being worked on. Cost reports will be provided monthly to the Board as we are billed.

Part application process will include reviewing and updating policies. These will be brought to the Board separate from the Clinical Guidelines.

11. **SUBCOMMITTEE UPDATES:****

11.1. Clinical Guidelines Committee: Mr. Malcolm reported:

- Guidelines Completed - 20

President Foster, M.D., entertained a motion to approve the subcommittee Guidelines.

**MOTION** It was *moved* by Dr. Lenchus, *seconded* by Mr. Albee to:


Motion *carried* unanimously.

11.2. Clinical Outcomes and Utilization: Mr. Malcolm reported:

The committee meeting was deferred for March due to Cigna having significant issues with their data transmission. Florida Blue data came in last night and will be reported at the next Board meeting.

- Payer Quality Reports: None at this time

11.3. Infrastructure & Data Analytics: Mr. Malcolm reported:

We are actively working through the Cost and Utilization Module and validation process. The Executive dashboard development is currently in process with the aim of a preliminary presentation anticipated in May 2021.

11.4. Patient Engagement: Mr. Malcom reported:

Population Health Outreach efforts included contacting all eligible Broward Health retirees for COVID-19 vaccination scheduling, and supporting Nurse Connect in scheduling at-risk patients. Once at-risk patients were added to the eligible vaccine criteria, the shift went to reach ACO patients. Those not interested in receiving the vaccine are pivoted to make appointments with their primary care physician.

- Number of patients called February 1st through February 26th = 6,455
- Total patients contacted May 2020 through February 2021 = 65,462

These numbers do not include COVID 19 calls—they are patients called to close their care gaps.

- Number of Appointments made February 1st through February 26th = 577
- Total appointments made May 2020 through February 26 = 5,133

Patients are becoming more comfortable coming in to see the physicians and also in terms of the telehealth options.
11.5. Physician Engagement: Mr. Malcom reported:

- Executed = 26
- Pending Signature = 0
- Not Interested = 19
- In Process = 14

As we move into Medicare, Mr. Ortiz will make sure we are having proper conversions with community physicians and are in compliance. Physicians can only participate in one Medicare ACO with a primary physician.

Physician refusals remain the same as last month at nineteen, with the majority stating they are active in another ACO.

- Active in other ACO - 10
- Concerns regarding payment - 4
- Other-contracting language - 3 (all getting ready to retire)
- No reason given - 2

12. BOARD MEMBER COMMENTS / OPEN FORUM

Mr. Albee asked about the marketing opportunity that exists with the positive response that is occurring from patients going to the COVID vaccine sites; specifically, public outreach.

Mr. Goldsmith replied that we are doing pieces in the paper on a weekly basis describing how great the site is run and bring in local politicians through the site to tour operations.

13. NEXT ACO BOARD MEETING:

Next ACO Board of Director’s meeting will be held on April 14, 2021 at 5:30 PM via WebEx.

14. ADJOURNMENT: 6:02 PM

Dr. Foster entertained a motion to adjourn.

MOTION It was moved, by Mr. Albee, seconded by Dr. Calvo to:

Adjourn the February ACO Board of Directors meeting.

Motion carried unanimously.