# ACO Board of Directors Meeting, May 2021
- SUBJECT TO CHANGE

May 12, 2021 5:30 PM EDT

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NOTICE OF MEETING

ACO BOARD OF DIRECTORS

The ACO Board of Directors of the North Broward Hospital District will be held on Wednesday, May 12, 2021 at 5:30 PM through communications media technology in accordance with North Broward Hospital District’s Resolution FY21-09. The purpose of this Board meeting is to review and consider any matters within the Board’s jurisdiction.

This public meeting may be accessed by dialing (650) 479-3208, and when prompted, use the Meeting Access Code 180 481 6645 and set your phone to MUTE.

Any person who decides to appeal any decision made by the ACO Board with respect to any matter considered at such meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.
AGENDA (subject to change)

I. Notice of Meeting

II. Call to Order

III. Roll Call

Keith Foster, MD, Board President
Jon Albee
Aldo Calvo, MD
Husman Khan, MD
Joshua Lenchus, DO
Avinash Persad, MD

IV. Public Comments

V. Approval of ACO minutes dated April 14, 2021

VI. Broward Health System Update

VII. Medicare ACO Application Update

VIII. Legal Expense Update

IX. Board Structure Update

X. Subcommittee Updates:

A. Clinical Outcomes and Utilization:
   • Deferred May 2021 – No New Data from Payers

B. Clinical Practice Guidelines and Protocols
   • New Clinical Guidelines for Board Approval
     1. BMI in Children and Adolescents 3.2021
     2. COA Advance Care Planning Guidelines 3.2021
     3. Spirometry in COPD 3.21
     4. Adult BMI 4.2021
     5. Childhood Immunization Status 4.2021
C. Infrastructure & Data Analytics
D. Patient Engagement
   • Payer Quality Reports
E. Physician Recruitment

XI. Board Member Comments – Open Forum
XII. Next ACO Board Meeting: June 9, 2021 at 5:30 PM via WebEx.
XIII. Adjournment
ACO BOARD OF DIRECTORS MEETING
April 14, 2021 – 5:30 PM

The Regular meeting of the ACO Board of Directors was held electronically via WebEx video conference.

I. NOTICE

Notice of this meeting is attached to the official Minutes as EXHIBIT I. The official Agenda for this meeting, as presented for the consideration of the Board, is attached to the Minutes as EXHIBIT II and EXHIBIT III.

II. CALL TO ORDER

There being a quorum present, the meeting was called to order by President Foster, M.D. at 5:30 PM.

III. ROLL CALL:

BOARD MEMBERS

Present:  Keith Foster, M.D. President
          Jon Albee
          Aldo Calvo, MD
          Husman Khan, MD
          Joshua Lenchus, DO
          Avinash Persad, MD

Not Present:  N/A

Additionally Present:  Shane Strum, President and CEO; Alan Goldsmith, EVP, Chief Operating Officer; Alisa Bert, VP Financial Services; Jerry Del Amo, Deputy General Counsel; Deborah Eldredge, Director, Corporate Administration; Gavin Malcolm, Director, Population Health; Nicholas Ortiz, Sr. Associate, General Council; Lucia Pizano-Urbina, Director, AVP, Focus Arrangements Auditing, Corporate Compliance; David Weisman, VP, Managed Care

IV. PUBLIC COMMENTS: None

V. INTRODUCTION TO NEW PRESIDENT & CEO

A. Mr. Goldsmith introduced the new President and CEO of Broward Health, Shane Strum, who will also serve as Officer of the ACO.

VI. ANNOUNCEMENTS NEW ACO OFFICER

A. Alisa Bert, VP, Financial Operations, will serve as Officer of the ACO.
MINUTES

1800 Northwest 49th Street, Suite 110, Ft. Lauderdale, 33309

VII. **APPROVAL OF ACO MINUTES – (EXHIBIT 11)**

President Foster, M.D. asked for approval of the March 10, 2021 ACO Board Meeting Minutes.

**MOTION** It was **moved** by Mr. Albee, **seconded** Ms. Bert to:

*Approve the Amended minutes dated March 10, 2021.*

Motion **carried** unanimously.

VIII. **BROWARD HEALTH SYSTEM UPDATE:** Mr. Goldsmith reported the following:

IX. **NEW BUSINESS:** Mr. Goldsmith reported:

- Mr. Strum has been touring all through the hospitals and clinics
- The Governor appointed three Board of Commissioners two weeks ago; we have a full board and are onboarding each of them
- **Vaccine Sites:** Ramped up our three sites to 3000 vaccines a day with additional marketing campaigns and opening up to businesses. We have vaccinated over 65,000 people which is over 10% of the county.
- **Finance:** The district is starting to see volumes come back resulting in one of our stronger months since COVID started.

  A. Cigna Distribution of Savings to Physicians:

  Mr. Malcolm reported that a new Cigna contract began on April 1st. Payments are restructured monthly rather than a large shared savings at the end of the year. We expect to start sharing those payments to increase recruitment and reward those physicians doing a good job through quality and bringing in the patients to their offices as well as ours.

  B. **Official Department of State 2021 Annual Report-Due May 1, 2021**

  Mr. Goldsmith reported that legal is reviewing and clarifying the bylaw language for any needed changes and will provide an update at the next board meeting.

X. **CORPORATE COMPLIANCE:**

Mr. Kozik reiterated that the Conflict of Interest disclosure survey went out in C360 on April 1st and 50% of the Board has completed it. The due date is May 1st allowing time for those who still need to complete.

XI. **MEDICARE ACO:** Mr. Malcolm reported the following:

Costs from outside legal for the application process was $5,675 for February and $2,695 for March. There remains $21,680 in the previously approved budget of $30,000. Policies and procedures are being reviewed to determine any additional requirements in the process. Some are in place and those that need to be put together will be brought to the Board in subsequent months.
XII. **SUBCOMMITTEE UPDATES:** Mr. Malcolm reported:

A. Clinical Outcomes and Utilization

*Cigna:* September 2020 data was presented. We are doing very well and have met nearly every metric. The Imaging for Low Back Pain metric has been removed in 2021. A new Depression Management metric will be coming out this year. ED Utilization per 1000 declined, but we did do better than the market.

*Florida Blue Quality:* We have been doing very well with all quality components.

*Florida Blue Utilization:* The utilization is tied with our shared savings. Opportunities for improvement include readmission rate, number of inpatient stays per 1,000 and emergency room utilization to meet the market.

The overall trend incentive that we will receive from Blue Cross based on our performance was shared with the Board, including a hypothetical incentive calculation example using prior 24-months of data. We are trending down in the right direction.

B. Clinical Practice Guidelines and Protocols

- Completed = 21
- For Approval = 3
- In Process = 3
- Pending = 20

The Guidelines that were approved last year will be brought back to Committee to review to make sure they are still in line with the guidelines and coding requirements necessary to meet this year.

New Guidelines up for approval include:

- a. BMI in Children and Adolescents Guidelines 3.2021
- b. COA Advance Care Planning Guideline 3.2021
- c. COA Functional Assessment Guideline 3.2021

Dr. Lenchus mentioned that in these guideline metrics, it talks about increasing the number of people and asked if there is a target number or percent increase for incentivizing physicians. Mr. Malcolm responded that guidelines are kept at general as possible to not hinder physician participation. He will present Dr. Lenchus’s feedback to Mr. Ortiz to equate the metrics with the contract component, so we can make sure the quality metrics that are in the provider contracts meet the Board’s approval. The new guidelines above will be brought back to the Board for approval in May.
C. Infrastructure & Data Analytics

- **Cost and Utilization Module:** Validation actively continues as issues are being worked through the Executive Dashboard to see cost utilization. There are linkage opportunities within the network that are being addressed.

- **Pharmacogenomics / AccessDx:** 101 patients have completed the test. We are working with the pharmacy to review risk factors identified, key performance indicators and return on investment.

D. Patient Engagement

As the Executive Order opened up, outreach expanded to high-risk Cigna members to offer the vaccination. Outreach to ACO community partners is complete with positive responses.

**March**

- Number of Patients called = 7,791
- Total Patients to Date = 73,000
- Appointments made = 683
- Total Appointments made = 5,805

Appointments made include our Broward Health physicians and ACO partners reflect patients are more willing to return.

E. Physician Recruitment for April:

- Executed = 26
- Pending Signature = 0
- Not Interested = 9
- In Process = 14

No change in physician refusal reasons from the previous month:

- Active in other ACO - 10
- Concerns regarding payment - 4
- Other-contracting language -3 (all getting ready to retire)
- No reason given -2

XIII. BOARD MEMBER COMMENTS / OPEN FORUM

Mr. Albee mentioned he could not find the ACO information on the Broward Health website. Mr. Goldsmith noted Mr. Albee’s comments and will integrate a recommendation.

Mr. Albee also commented that since the ACO began with the new Board, every meeting had a quorum.

XIV. NEXT ACO BOARD MEETING:

Next ACO Board of Director’s meeting will be held on May 12, 2021 at 5:30 PM via WebEx.
XV. **ADJOURNMENT**: 6:36 PM

Dr. Foster entertained a motion to adjourn.

**MOTION** It was *moved*, by Mr. Albee *seconded* by Dr. Lenchus to:

*Adjourn the February ACO Board of Directors meeting.*

Motion *carried* unanimously.
Deferred May 2021– no new data from payers
## Review of Metrics tied to shared savings

<table>
<thead>
<tr>
<th>FL BLUE</th>
<th>Benchmark</th>
</tr>
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<tbody>
<tr>
<td>Breast Cancer Screening</td>
<td>75.6%</td>
</tr>
<tr>
<td>Cervical Cancer Screening</td>
<td>70.4%</td>
</tr>
<tr>
<td>Diabetes - HgA1c Completed</td>
<td>87.7%</td>
</tr>
<tr>
<td>Diabetes - Nephropathy</td>
<td>88.0%</td>
</tr>
<tr>
<td>Generic Dispensing Rate</td>
<td>87.3%</td>
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<table>
<thead>
<tr>
<th>Cigna</th>
<th>Benchmark</th>
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<tbody>
<tr>
<td>CAD - Taking a Statin</td>
<td>72.0%</td>
</tr>
<tr>
<td>Diabetes - Retinopathy</td>
<td>37.9%</td>
</tr>
<tr>
<td>Diabetes - Nephropathy</td>
<td>82.5%</td>
</tr>
<tr>
<td>Diabetes - Poor HbA1c control</td>
<td>85.0%</td>
</tr>
<tr>
<td>Diabetes - Good HbA1c control</td>
<td>73.6%</td>
</tr>
<tr>
<td>Diabetes - Taking a Statin</td>
<td>87.1%</td>
</tr>
<tr>
<td>Depression Med Mgmt**</td>
<td>43.1%</td>
</tr>
<tr>
<td>Adolescent Well Care</td>
<td>63.9%</td>
</tr>
<tr>
<td>Pediatric - Pharyngitis</td>
<td>91.0%</td>
</tr>
<tr>
<td>Pediatric - URI</td>
<td>92.3%</td>
</tr>
<tr>
<td>Pediatric - Well Child (15 mos)</td>
<td>81.7%</td>
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<tr>
<td>Bronchitis Management</td>
<td>47.1%</td>
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<tr>
<td>Imaging for Low Back Pain</td>
<td>68.7%</td>
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<tr>
<td>Breast Cancer Screening</td>
<td>78.8%</td>
</tr>
<tr>
<td>Chlamydia Screening</td>
<td>45.3%</td>
</tr>
<tr>
<td>Generic Dispensing Rate</td>
<td>87.6%</td>
</tr>
<tr>
<td>ED Utilization - visits per 1000</td>
<td>217</td>
</tr>
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Review of Executive Dashboards

• Preliminary for Cigna and Florida Blue

• Validation continues but provides image of the internal tracking that is available to staff and executive leadership

• Important to note “out of network” relates to non-Broward Health facilities
Cigna Utilization Dashboard

Membership and PMPM

- **Member Count:** 4,922
- **Overall PMPM:** $0
- **Medical PMPM:** $0
- **Rx PMPM:** $0

Utilization

- **Admits per 1000:** 4.9
- **ED Visits per 1000:** 107.3
- **Out of Network Spend:**
- **Generic Dispense Rate:** 79.3%
- **CT Scans per 1000:** 39.0
- **MRI Scans per 1000:** 4.9
- **PCP Visits per 1000:** 158.5
- **Annual Wellness Visits:** 2,302
Florida Blue Utilization Dashboard

Membership and PMPM

- **Member Count:** 5,932
- **Overall PMPM:** $228 (Avg: $157)
- **Medical PMPM:** $0 (Avg: $0)
- **Rx PMPM:** $227 (Avg: $156)

Utilization

- **Admits per 1000:** 14.2 (Avg: 26.4)
- **ED Visits per 1000:** 0.0 (Avg: 0.0)
- **Out of Network Spend:**
- **Generic Dispense Rate:** 83.0% (Avg: 82.0%)
- **CT Scans per 1000:** 74.8 (Avg: 107.4)
- **MRI Scans per 1000:** 68.8 (Avg: 69.3)
- **PCP Visits per 1000:** 117.3 (Avg: 105.8)
- **Annual Wellness Visits:** 1,350 (Avg: 622.7)
PATIENT ENGAGEMENT
Patients Called Daily
April 2021

Total called
7,763
Number of Patients Called
May 2020 - Apr 2021

Total Patients Contacted
81,016
Appointments Made
April 2021

Total made
599
Number of Appointments Made
May 2020 - Apr 2021

Total Appointments Made
6,404
PHYSICIAN RECRUITMENT UPDATE
Physician Refusal Reasons

- Active in another ACO: 53%
- Concerns re Payment: 16%
- Other - contract language: 21%
- No reason given: 10%